



ISM-Western New England
P.O. Box 924
Springfield, MA 01101
www.ismwne.com
Email: ismwne@ismwne.com

ISM—Western New England, Inc.

“PROFESSIONAL GROWTH THROUGH EDUCATION”

**ISM-WNE MEMBERS ARE FREE
GUESTS & AFFILIATES WELCOME**

Competitive Energy Services, LLC

**January Dinner Meeting
ISM – WESTERN NEW ENGLAND:**

<http://www.ismwne.com/>

DATE: *Thursday, January 17, 2019* **REGISTRATION and NETWORKING:** 5:00-5:30PM
PLACE: Delaney House **PROGRAM:** 5:30 TO 7:00PM
3 Country Club Road **Dinner:** 7:00PM
Holyoke, MA 01040

About the Topic:

Keith Sampson and Paul Scordato from Competitive Energy Services (CES) will present a Case Study from one of our own ISM members. Cartamundi implemented a straight forward, low cost/high impact, common sense Energy Management plan in 2018 and in the first year realized a five-fold return on their moderate investment. The initial meeting between Cartamundi and CES was at our meeting in 2017.

CES has been working with a number of ISM members. They will be providing updates on a handful of important energy programs and incentives ISM members need to consider over the next 2-3 years

About the Speakers:

Keith Sampson, Vice President, Account Management and Business Development

Keith Sampson joined Competitive Energy Services in 2007 as a Business Development and Account Manager. With over 17 years of experience in the power and energy business, he currently assists Commercial, Educational and Industrial customers in New England with their energy needs. Prior to joining CES, Mr. Sampson was the Northeast Regional Manager for the Water Energy Group at Rochester Midland where he was responsible for business development, operations and account management.

Paul Scordato, Business Development & Account Manager

Paul Scordato is a dedicated Business Development and Account Manager with Competitive Energy Services. He has extensive sales experience in the energy industry, working for Constellation New Energy, Noble Energy Solutions, and Ameresco in the past sixteen years. Mr. Scordato has sold energy conservation equipment, management programs, and alternative energy systems in a variety of markets since he graduated with a Bachelor of Science in Marine Engineering from Massachusetts Marine Academy.

REGISTRATION FORM
Dinner Meeting / January 17, 2019

REGISTRATIONS AND CANCELLATIONS DUE BY Friday, January 11, 2019

Cost: Members Free / GUESTS \$30.00 NO SHOWS will be billed. *

“Pay at the door or in advance by charge card”.

EXPRESS REGISTRATION – click on the link below:

<https://www.ismwne.com/jan.2019registration.shtml>

or, alternative registration:

Print, fill out, then email or fax this form to: lhenchey@hydertools.com

Name _____ Phone (_____) _____

Company Name _____ Fax (_____) _____

Address _____

City _____ State _____ Zip _____

Email (required) _____

Membership (Circle one): ISM-WNE ISM Affiliate: _____ APICS

GUEST _____ \$30.00

GUEST _____ \$30.00

GUEST _____ \$30.00

GUEST _____ \$30.00

TOTAL: \$ _____

Payment information – Select one:

MC, Visa, AE _____
Circle one card number expiration date

Name on card (Please print)

Credit card charges will be from ISM-WNE/PayPal. When paying via credit card any bank penalties due to disputes, inquires or canceled charges will be billed back to the credit card holder.

***The meeting is no cost to members; however, if you make a reservation and fail to show up without having cancelled, you are liable for \$30.00 to cover the cost of your meal.**

Make checks payable to ISM-WNE and mail to P.O. Box 924, Springfield, MA 01101

The Institute of Supply Management – Western New England may take either photographs or video tape the meeting proceedings. By virtue of your attendance, you agree to your likeness in such materials.